

**Board of Directors Meeting  
Kalispell Tourism Business Improvement District  
December 10, 2025  
3:00 - 5:00 pm**

**Discover Kalispell/Chamber, 2 South Main Street, 2<sup>nd</sup> floor board room**

3:00 p.m. Meeting Called to Order: Bryce Baker, Chair of the Board

1. Hear from the Public - Members of the public are invited to present information related to the Tourism Business Improvement District. Presenters are limited to three (3) minutes each.
2. Event Grant Post-Report: Glacier Surf Premiere Cup, October 2025 event. Nate Evans.
3. Event Grant Presentation: Bear Grass Performing Arts – multi-generational choir festival, February 2026. Nathan Connell.
4. Event Grant Presentation: Glacier Park Showcase, spring men’s tournament. O’Brian Byrd, Rob Brisendine.
5. Board Action Items
  - a) Approval of minutes from October 22, 2025
  - b) Acceptance of financials for October 2025
  - c) Approval of event grant applications:
    - a. Bear Grass Performing Arts
    - b. Glacier Park Showcase
6. Board Discussion
  - a) Allocation of TBID organizational memberships budget: MLHA, MTTA, AERO
  - b) Mid-year review of FY26 budget
  - c) Staff reports

Enclosures: October 22, 2025, meeting minutes  
TBID financial reports for October 2025  
Discover Kalispell dashboard and reports

For Further Information Please Contact:

Bryce Baker, Board Chair [kalispell@myplacehotels.com](mailto:kalispell@myplacehotels.com) 406-752-4847  
Diane Medler, Discover Kalispell Executive Director [diane@discoverkalispell.com](mailto:diane@discoverkalispell.com) 406-758-2808

2025 TBID Board Meeting Schedule (subject to change)

January-22	February-26	March-26	April-23	May-28	June-25
July-23	August-27	September-24	October-22	December 10	
		January 28, 2026			

Note: Other than the meeting starting time, times listed are approximate and agenda items may be rearranged. Action may be taken on any item listed on the agenda. Public comment is welcome on all items.



**Board of Directors Meeting Minutes**  
**Kalispell Tourism Business Improvement District**  
**October 22, 2025**  
**3-5:00 p.m.**

**Discover Kalispell/Chamber, 2 South Main Street, 2nd floor board room**

**Board Members Present:** Britta Joy, Robert Hall, Zac Ford

**Board Members on Zoom:** Bryce Baker, Haley Wilson, Nathan Black, Skyler Rieke

**Board Member Absent:** N/A

**Staff Present:** Lorraine Clarno, Diane Medler, Ben Gould, Annie Young, Meche Ek

**Guests Present:** Haley Burgess, Abbi Whitaker, Ty Whitaker, from The Abbi Agency

3:00 p.m. Meeting Called to Order: Bryce Baker, Chair of the Board

1. **Hear from the Public** – N/A, none present

2. **Board Action Items**

a) **Approval of minutes from September 24, 2025**

A motion was made by Robert to approve the minutes. Motion was seconded by Britta.

Discussion: none. The board approves unanimously.

b) **Acceptance of financials for September 2025**

A motion was made by Britta to approve the minutes. Motion was seconded by Robert.

Discussion: none. The board approves unanimously.

3. **Board Discussion**

a) **Allocation of TBID organizational memberships budget: MLHA, MTTA, AERO**

Discussion on approved allocation to MLHA, MTTA and AERO moved to the December meeting. Budget is \$12,000 for FY26. Paid this year is \$1,091.20 for annual membership to OneWest Tourism Alliance (DMO trade association).

b) **The Abbi Agency team presentation** – Haley Burgess, Abbi Whitaker, Ty Whitaker

- Abbi kicked off with travel information across the nation and key takeaways for 2025; Focused travel – not fewer trips; Value-driven decisions; Business travel recovery slow.
- Haley shared Montana travel key takeaways including that Montana saw more visitors in 2024, but less spending and travelers are recognizing peak season strain, more promotions and messaging around shifting travel to other seasons.
- Abbi shared immersive travel trend and called out that Kalispell and Flathead County has that in spades (not Vegas, especially not for younger generations); “Whycation” – intentional and purposeful travel with a growing emphasis on wellness, immersive experiences. Technology, especially AI, will play an increasingly central role in trip planning and personalization.
- Haley talked about getting out away from crowds; “hushpatality”; off peak and cool climates; mountain getaways play well in to this trend.
- Ty shared about those purposeful travel reasons, eco-minded journeys; seeking experiences that give back to local communities.

- Abbi brought 'round "Slow-mo" travel – slowing down, immersing in cultural and experiential travel.
  - Haley shared looking ahead for FY26. SKI Pass - using last year's data to target better and launch sooner (late Oct. vs. Nov.), using OpenSnow as vendor to reach our ski audience this year. Spring promotions to boost visitations and mitigate impacts of airport closure include expanding the Road Trip campaign and looking for opportunities to connect with soccer/FIFA interested travelers.
- c) **Staff reports—**
- a. **Diane** shared the economic impact report for the July 2026 airport closure that DK and Chamber commissioned. Purpose of the study was to better understand the potential impact and collaborate with local business community on a mitigation plan. Spartan contract has been finalized and the event listing is updated on the Spartan website. SNOW Bus meeting this month with owner of Rocky Mountain Transportation to explore potential for a Kalispell SNOW bus stop.
  - b. **Ben** shared updates on Ripe. Attending a Parks and Rec. planning meeting on 10/28 for the 2027 MTRPA Annual Conference due to be held in Kalispell. Will try to address a few things with P&R, including Kidsport, and will report back. RFP inquiry for FDPIR conference (Blackfoot Tribe reaching out). Nate from Glacier SURF hopefully attend 12/10 unless the agenda is too full.
  - c. **Annie** - Paid, earned, and social media results from September presented, including final Summer Road Trip campaign information, CTV and Native results with learnings to go forward.
- d) REMINDER – no meeting in November, next meeting is December 10, 2025
- e) TBID Annual Meeting scheduled for January 28 – suggestions for location, speakers requested. Plan for about 40 people. Abbi suggested AI in Tourism speaker (from TAA).

**Meeting adjourned at 4:09 p.m.**

Respectfully submitted: Annie Young

For further information contact [annie@discoverkalispell.com](mailto:annie@discoverkalispell.com), 406-758-2809



**Kalispell Tourism Business Improvement District  
Summary of October 2025 Financial Reports**

TBID Checking account balance as of 10/31/25	\$49,154.26
WFCU Reserve account balance as of 3/31/25	\$37,317.68
FIB CD balance as of 9/30/25 (matures 12/30/25)	\$113,549.83

**TBID Account – Expense Summary**

- Admin/Operations: wages and insurance; cell phone reimbursement; tech support/email accounts; accounting services – monthly; copies/postage; mileage reimbursement.
- Agency services: Lightning Bug PR and Abbi Agency
- Research: quarterly payment for CoStar annual subscription
- Website: monthly hosting fee; domain renewal
- Marketing: social media admin; paid media buy; downtown photo shoot
- Earned Media/Media events: NW Travel & Words Conference
- Business Development Incentives/Sales: Monthly CRM subscription; installment payment to RIPE

**TBID Revenue**

FY26 Gross Revenue		% Change rm nts
Projected	Actual	
\$1,125,000		
Q1 JUL-SEP (\$4)	\$418,656 (net 104,664 rm nts; 110,367 gross)	-10% (YoY)
Q2 OCT-DEC (\$4)		
Q3 JAN-MAR (\$4)		
Q4 APR-JUN (\$4)		
FY25 Gross Revenue		% Change
Projected	Actual	
\$1,171,200	\$1,027,260	-12% vs projected
Q1 JUL-SEP (\$2 & \$4)	\$350,440 (net 116,813 rm nts (\$3/rm))	3.9% (YoY)
Q2 OCT-DEC (\$4)	\$209,070 (net 52,205 rm nts)	-3.1% (YoY)
Q3 JAN-MAR (\$4)	\$170,104 (rm nts: 42,526 net; 50,545 gross)	-8.2% (YoY)
Q4 APR-JUN (\$4)	\$297,896 (rm nts: 74,474 net; 81,265 gross)	3.5% (YoY)

# Balance Sheet

## Kalispell Chamber TBID

As of October 31, 2025

DISTRIBUTION ACCOUNT	TOTAL
<b>Assets</b>	
Current Assets	
Bank Accounts	
1010 Checking	49,154.26
1022 Whitefish Credit Union	-\$29.66
1021 Savings	37,317.68
<b>Total for 1022 Whitefish Credit Union</b>	<b>\$37,288.02</b>
<b>Total for Bank Accounts</b>	<b>\$86,442.28</b>
Accounts Receivable	
1200 Accounts Receivable	0.00
<b>Total for Accounts Receivable</b>	<b>\$0.00</b>
Other Current Assets	
12000 Undeposited Funds	0.00
1300 FIB-CD	111,896.73
<b>Total for Other Current Assets</b>	<b>\$111,896.73</b>
<b>Total for Current Assets</b>	<b>\$198,339.01</b>
Fixed Assets	
1710 Office Equipment	0.00
1820 Web Site Development	67,150.44
1910 Accumulated Depreciation	-26,860.36
<b>Total for Fixed Assets</b>	<b>\$40,290.08</b>
Other Assets	
<b>Total for Assets</b>	<b>\$238,629.09</b>
<b>Liabilities and Equity</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	5,403.45
<b>Total for Accounts Payable</b>	<b>\$5,403.45</b>
Credit Cards	
Other Current Liabilities	
<b>Total for Current Liabilities</b>	<b>\$5,403.45</b>
Long-term Liabilities	
<b>Total for Liabilities</b>	<b>\$5,403.45</b>
Equity	
32000 Unrestricted Net Assets	526,933.01
Net Income	-293,707.37
<b>Total for Equity</b>	<b>\$233,225.64</b>
<b>Total for Liabilities and Equity</b>	<b>\$238,629.09</b>

# Profit and Loss

## Kalispell Chamber TBID

July 1-October 31, 2025

DISTRIBUTION ACCOUNT	TOTAL
<b>Income</b>	
4000 TBID Revenue	115.90
4100 Interest Income	791.82
<b>Total for Income</b>	<b>\$907.72</b>
<b>Cost of Goods Sold</b>	
<b>Gross Profit</b>	<b>\$907.72</b>
<b>Expenses</b>	
6100 Administrative/Operations	
6110 Bank Fees	8.00
6125 Accounting Services	1,500.00
6130 Directors & Officers Insurance	1,394.00
6140 Office Supplies	401.50
6150 Postage & Copies	157.36
6160 Rent	7,200.00
6180 Telephone	595.00
6185 Travel & Entertainment	245.94
6190 Technology Support	809.90
6195 Equipment (Software)	2,242.24
6199 Other Admin	275.55
<b>Total for 6100 Administrative/Operations</b>	<b>\$14,829.49</b>
6200 Personnel (wages)	95,008.01
6250 Education/Outreach	
6260 Staff Training, Prof Develop	3,746.24
<b>Total for 6250 Education/Outreach</b>	<b>\$3,746.24</b>
6300 Agency Services	51,401.19
6400 Research	13,643.85
6500 Website	1,630.95
6600 Destination Marketing	
6620 Marketing Resources	
6621 Photos/Videos	30,460.00
6622 Online Platforms/Subscriptions	1,959.88
<b>Total for 6620 Marketing Resources</b>	<b>\$32,419.88</b>
6640 Paid Media	59,860.85
6650 Earned Media/Tourism Sales	474.63
<b>Total for 6600 Destination Marketing</b>	<b>\$92,755.36</b>

# Profit and Loss

Kalispell Chamber TBID

July 1-October 31, 2025

DISTRIBUTION ACCOUNT	TOTAL
6800 Destination Development	
6830 Event, Sports & Group Incentive	10,000.00
6890 Sales-Trade Shows, RFP Platform	11,600.00
<b>Total for 6800 Destination Development</b>	<b>\$21,600.00</b>
<b>Total for Expenses</b>	<b>\$294,615.09</b>
<b>Net Operating Income</b>	<b>-\$293,707.37</b>
Other Income	
Other Expenses	
<b>Net Other Income</b>	
<b>Net Income</b>	<b>-\$293,707.37</b>

# Kalispell Chamber TBID

## P&L Budget vs. Actual FY26

July - October, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
4000 TBID Revenue	115.90	1,125,000.00	-1,124,884.10	0.01 %
4100 Interest Income	791.82		791.82	
<b>Total Income</b>	<b>\$907.72</b>	<b>\$1,125,000.00</b>	<b>\$ -1,124,092.28</b>	<b>0.08 %</b>
<b>GROSS PROFIT</b>	<b>\$907.72</b>	<b>\$1,125,000.00</b>	<b>\$ -1,124,092.28</b>	<b>0.08 %</b>
<b>Expenses</b>				
6100 Administrative/Operations	12,401.70	54,000.00	-41,598.30	22.97 %
6200 Personnel (wages)	84,551.54	293,000.00	-208,448.46	28.86 %
6250 Education/Outreach	3,746.24	21,000.00	-17,253.76	17.84 %
6300 Agency Services	44,901.19	118,000.00	-73,098.81	38.05 %
6400 Research	13,643.85	22,000.00	-8,356.15	62.02 %
6500 Website	1,630.95	10,000.00	-8,369.05	16.31 %
6600 Destination Marketing	88,122.68	375,000.00	-286,877.32	23.50 %
6700 Destination Stewardship/Mgmt		13,500.00	-13,500.00	
6800 Destination Development	21,600.00	218,500.00	-196,900.00	9.89 %
<b>Total Expenses</b>	<b>\$270,598.15</b>	<b>\$1,125,000.00</b>	<b>\$ -854,401.85</b>	<b>24.05 %</b>
<b>NET OPERATING INCOME</b>	<b>\$ -269,690.43</b>	<b>\$0.00</b>	<b>\$ -269,690.43</b>	<b>0.00%</b>
<b>NET INCOME</b>	<b>\$ -269,690.43</b>	<b>\$0.00</b>	<b>\$ -269,690.43</b>	<b>0.00%</b>



## Visitation & Brand Engagement Key Performance Indicators (KPI's)

Data for OCTOBER 2025

Report Date: 12/10/2025

WEBSITE													
<b>Top Cities</b> 1. Seattle 2. (not set) 3. Chicago 4. Los Angeles 5. Dallas 6. Phoenix 7. Denver 8. Kalispell 9. Minneapolis 10. Salt Lake City					<b>Key Highlights (YoY)</b> Views increased 35% Active users increased 28.7% Bounce rate decreased 24.8% Engaged sessions increased 6% Engagement rate decreased 23%					<b>Top Landing Pages</b> 1. Home page 2. Rediscovering Kalispell 3. Get The Guide 4. Events 5. Wnter In Kalispell			
FY26	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
Views	93,711	88,639	64,450	54,802									301,602
Sessions	32,581	28,322	19,869	15,238									96,010

BUSINESS DEVELOPMENT			
	Month	YTD (fiscal)	
Group Bookings		0	0
Room Nights		0	0
Event/Sport Bookings		0	0
Rate Quotes		1	2
Pending Bookings		7	18
Rm potential		1025	2802

MARKETING CONVERSIONS - BRAND ENGAGEMENT			
	Month	YTD (fiscal)	
VG Requests (web & VIC)	413	1,861	
Newsletter subscribers	263	1,506	
Social media impressions (organic)			
Facebook	137,702	604,303	
Instagram	170,254	606,621	
Pinterest	4,800	44,820	
RIPE reservations booked	1	6	
RIPE room nights booked	2	13	
Ski package reservations	1	3	
Canadian Welcome Pass	n/a	n/a	
Huck Trail Pass Redemptions	0	383	

PUBLICITY/EARNED MEDIA			
	Month	YTD (fiscal)	
Articles	5	24	
Reach	390,784,333	1,311,653,296	

PAID MEDIA				
Campaign	Clicks	CTR	IMP	Benchmark CTR
Search evergreen	4,726	9.82%	45,139	4.68%
Display evergreen	8,343	2.76%	302,425	0.47%
Meta evergreen	5,153	1.75%	294,401	2.06%
Rediscover Kalispell	7,554	2.28%	331,090	n/a
Ski Pass (Meta & GDN)	2,405	0.78%	306,336	n/a

PARTNERS		
	Month	YTD (2025)
Airport Enplanements - OCT	41,183	502,013
	12.0%	12.4%
GNP Rec Visits - AUGUST	718,636	2,406,711
	-4.0%	0.3%

KALISPELL LODGING							
	OCTOBER	YOY	YTD 2025	Running 12 Mths	FY26 Avg	Comp Set Avg	Mthly
Smith Travel Report							
OCC	57.4%	-5.5%	58.9%	55.3%	73.2%		60.3%
Kalispell econ class	38.8%	-8.3%					
Kalispell mid/upper	64.5%	-5.8%					
ADR	\$121.47	0.6%	\$171.18	\$163.57	\$202.61		\$139.59
Kalispell econ class	\$79.08	2.1%					
Kalispell mid/upper	\$131.21	-0.6%					
RevPAR	\$69.66	-5.0%	\$100.90	\$90.48	\$152.76		\$85.19
Supply	52,359	6.8%	0.2%	-1.0%			
Demand	\$30,028.00	0.9%	-0.2%	-0.9%			

### Weekly STR

	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Run MTD
OCC	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	
2025	46.1	48.0	38.8	48.5	51.5	48.8	44.2	40.7	37.1	30.3	43.5	47.4	48.4	42.7	47.0	38.3	43.7
2024	54.7	57.0	43.4	41.8	43.8	39.4	37.7	34.7	37.0	28.9	41.2	45.8	44.6	34.6	30.8	35.7	41.2
% chg	-15.9	-15.8	-10.6	16.2	17.6	23.7	17.2	17.4	0.2	4.9	5.4	3.6	8.5	23.5	52.2	7.3	6.1
ADR 2025	100.12	103.48	99.36	101.38	102.37	100.13	105.56	95.72	97.90	94.54	98.27	101.44	102.30	96.21	101.91	99.03	100.73

### Short Term Rentals - Kalispell City Limits (AirDNA)

	Available Listings		Occupancy Rate		Average Daily Rate		Booked Listings	
	Month	YOY	Month	YOY	Month	YOY	Month	YOY
Entire Place	147	-1.3%	39%	-8.6%	\$170	-6.2%	122	9.9%

# Future Conferences & Large Events

## 2025

### January

- \*2<sup>nd</sup> Annual Griz Winter Classic – Flathead Valley Hockey Assn – January 4 – Woodlawn Ice Center
- My Montana Wedding Expo – January 4 – Flathead County Fairgrounds
- \*Winter Classic - Flathead Valley Hockey Assn (FVHA) (12U/14U Non-Checking) – January 17-19 – Woodlawn Ice Center
- Glacier Challenge Gymnastics – January 17-19 – Flathead County Fairgrounds
- Brash Winter Series Rodeo – January 3-4 – Majestic Valley Arena
- Brash Winter Series Rodeo – January 17-18 – Majestic Valley Arena
- Brash Winter Series Rodeo – January 31-February 1 – Majestic Valley Arena

### February

- Battle of the States Bull Riding – February 8 – Majestic Valley Arena
- Winter Classic - Flathead Valley Hockey Assn (FVHA) (8U WC) – February 14-16 – Woodlawn Ice Center
- Brash Winter Series Rodeo – February 14-15 – Majestic Valley Arena
- Whitefish Skijoring – February 22-23 – Kalispell (1530 W.Springcreek Road)
- Brash Winter Series Rodeo – February 28 -March 1 – Majestic Valley Arena

### March

- Free the Seeds 10<sup>th</sup> Annual Fair – March 1 – Flathead Valley Community College
- Little Guy Wrestling Tournament - March 1 – Flathead County Fairgrounds
- Brash Winter Series Rodeo – March 14-15 – Majestic Valley Arena
- Alton Brown Concert – March 25 – Wachholz Center
- Brash Winter Series Rodeo – March 28-29 – Majestic Valley Arena

### April

- Horse Power Collides – April 11-12 – Majestic Valley Arena
- Dawes Concert – April 25 – Wachholz Center
- Jim Messina Concert – April 30 – Wachholz Center

### May

- \*Northwest Shootout Jamboree (Lacrosse) – May 3-4 – Kidsport
- Mounted Shooting – May 9-11 – Majestic Valley Arena
- \*Canadian Days Tournament MT Legion AA & A – May 16-18 – Kalispell Lakers Field
- Spring Spectacular Horse Sale – May 17 – Majestic Valley Arena
- State A Softball – May 22-24 – Columbia Falls
- \*State AA-A Track & Field Meet – May 23-24 – Legends Stadium
- Bigfork Whitewater Festival – May 23-25 – Swan River, Bigfork
- Kalispell PBR Rodeo – May 29-30 – Majestic Valley Arena
- Three Blind Refs Tournament – May 30-June 1 - Kidsport

### June

- Montana High School Rodeo Association Finals – June 2-8 – Majestic Valley Arena
- Emeralds Smash Tournament – June 6-8 – Kidsport
- \*Flathead Lake “B” Invitational – June 19-22 – Kalispell Lakers Field
- The Big Shindig – June 21 – Desoto Grill

- Glacier Classic Llama Show – June 21-22 – Majestic Valley Arena

## July

- Postmodern Jukebox Concert – July 8 – Wachholz Center
- Tyler Rich Concert – July 11 – Glacier Bank Park
- \*John R. Harp Memorial Tournament MT Legion A – July 11-13 – Kalispell Lakers
- \*2025 Canadian Rockies Tour – July 14 – Red Lion
- Event at Rebecca Farm – July 16-20 – Rebecca Farm
- 2025 Under the Big Sky Fest – July 18-20 - Big Mountain Ranch in Whitefish
- \*Wisconsin Golf Group – July 19-26– SpringHill by Marriott
- Big Sky Reining Classic – July 22-27 – Majestic Valley Arena
- 2025 The Gathering (Lacrosse) – July 25-27 – Smith Fields Whitefish

## August

- Sons and Daughters of Montana Pioneers – August 1-2 – Red Lion
- \*UM Griz vs Air Force Women's Soccer Game – August 3-5 – Kalispell/Columbia Falls
- \*Great Open Spaces – August 5-8 – Red Lion
- Taj Mahal Concert – August 7 – Wachholz Center
- Mounted Shooting – August 8-10 – Majestic Valley Arena
- Joan Jett & The Blackhearts Concert – August 12 – Fairgrounds
- NW Montana Fair & Rodeo – August 12-17 – Fairgrounds
- Whitefish Trail Hootenany – August 22 – Depot Park, Whitefish
- Blue Jam – August 24<sup>th</sup> – Snowline Acres

## September

- Swap Meet and Car Show – September 6 – Majestic Valley Arena
- Top of the Swan Bluegrass Camp – September 12 – Bigfork
- America's Diamond, Neil Diamond Tribute – September 12 – Wachholz Center
- \*BLD Connection Lumber Tour – September 14-18 – Homewood Suites
- Montana Reined Cowhorse Futurity – September 17-21 – Majestic Valley Arena
- Flathead Celtic Festival – September 12-13 – Centennial Farm
- Whitefish Songwriter Festival – September 19-21 – O'Shaughnessy Center
- Tamarack Fall Classic – September 21-22 - Kidsport
- \*2025 Landmark Tours – September 21-23 – Hilton Garden Inn
- Pinky and the Floyd – September 25 – Wachholz Center

## October

- Great Northwest Oktoberfest – October 2-4 – Depot Park, Whitefish
- \*2025 Glacier Surf Premier Cup – October 3-5 – Smith Fields and Glacier HS
- Old Crow Medicine Show – October 9 – Wachholz Center
- Great Northwest Oktoberfest – October 9-11 – Depot Park, Whitefish
- Le Grizz Ultramarathon & Relay – October 11 – Polebridge Mercantile
- \*Human Bear Conflict – October 5-10 – Red Lion
- The St. Olaf Orchestra – October 23 – Wachholz Center
- NRA – Northern Rodeo Association – October 23-25 – Majestic Valley Arena
- The Tallest Man on Earth (concert) – October 25 – Wachholz Center
- Absolute Fight Factory – October 25 – Flathead County Fairgrounds
- 2025 NRA Finals and Junior Finals – October 30-November 1 – Majestic Valley Arena

## **November**

- 2025 NRA Finals and Junior Finals – October 30-November 1 – Majestic Valley Arena
- An Evening with David Sedaris – November 12 – Wachholz Center
- Holiday Extravaganza – November 14-16 – Majestic Valley Arena
- Mark Synnott, speaker – November 18 – Wachholz Center
- 

## **December**

- Mannheim Steamroller Christmas – December 1 – Wachholz Center
- Banff Mountain Film Festival World Tour – December 2-3 – Wachholz Center
- Beauties and the Beasts – December 6 – Majestic Valley Arena
- Pinky and the Floyd – December 18 – Wachholz Center

## **2026**

### **January**

- State AA Speech – January 30-31 – Hosted by Glacier HS

### **February**

- WCC Changemaker Speaker: Anand Varma – February 3 – Wachholz Center

### **March**

- Rising Appalachia Concert – March 15 – Wachholz Center

### **May**

- \*Montana Spartan Trifecta Weekend – May 9-10 – Bigfork
- State AA Tennis – May 28-29 – FVCC (hosted by Glacier HS)

### **June**

- 3 Blind Refs Tournament – June 5-7 – Kidsport

### **October**

- Montana Dance Arts Association Fall Workshop – October 16-18 – Hosted by Northwest Ballet

## **2027**

### **April**

- \*2027 MTRPA Annual Conference – exact dates TBD – Kalispell

### **June**

- 3 Blind Refs Tournament – June 4-6 – Kidsport

1/13/25

\*Indicates Discover Kalispell has booked the group/event or is assisting in some way. Other events may affect occupancy in Kalispell.